We are proud to announce our partner program with leading EHR Companies to add-on a high technology P.I. record system to empower our clients who practice in personal injury to meet the auto insurance companies’ Colossus guidelines and collect maximum reimbursement.

Get started, schedule your free demo now!

Are you aware that...
the guidelines for processing private health insurance and Medicare claims differ drastically from personal injury and auto accident claims? Zeusclaim levels the playing field.

To collect maximum reimbursement...
from auto insurers, you need two different electronic health record systems, one for private and one for auto insurance.

Auto Versus Private Insurance Guidelines
Commercial Auto insurers created their own software such as Colossus, using guidelines known as “Decision Points” with over 67,000 different factors. Zeusclaim is a P.I. specific EMR to counter Colossus.
Overcome Colossus language barriers
Zeusclaim emerging technology solution overcomes Colossus language barriers, different specifications of formats & sequencing and different categorizations in personal injury claims.

Add-On to your EHR software
The Zeusclaim personal injury EHR add-on will integrate with your practice management software. It saves you time and money and reduces missing insurer Decision Points and sources of errors.

Computer Aided Decision Making...
Zeusclaim will auto calculate impairments, search, tag and extract Colossus Decision Points and formulate them in the correct language, format and sequence to generate the maximum value in the insurance claim.

Increase attorney referrals with Zeus competitive advantage
Attorneys need their medical experts help to overcome litigation obstacles and eliminate varying opinions. To facilitate this goal and meet often complex and complicated commercial insurance guidelines, the Zeusclaim add-on is programmed with a “Computer Aided Decision” (CAD) function. It’s “Decision Support System” (DSS), will assemble the requirements of a commercial insurer/Colossus claim in the correct language, format and sequence to exchange, interface and input added valuation into a personal injury Colossus claim. This is a “plug-and-play” function saving you time and money and reducing missing elements and sources of errors.
Computer Aided Decision Making

Zeusclaim is programmed with “Computer Aided Decision Making” (CAD) – a “Decision Support System” (DSS) that is an adaptive and evolving information system meant to implement several of the functions of a support team that would otherwise be needed to help the decision-maker to overcome the constraints of commercial insurer guidelines in personal injury cases as outlined below.

In a personal injury case, the physician must assess injuries according to the following, which the CAD function will perform automatically.

- Whole Person Impairment Rating
- Spine Impairment Summary
- Specific Disorders Of The Spine
- DRE (Diagnostic Related Estimates) Of Injury Categories
- DBI (Diagnosis Based Injuries)
- Stability Of Injured Body Parts

The CAD System will assemble the above factors, determine the percentage of Whole Person Impairment, (WPI) and list the AMA Guide; Edition, Chapter, Table And Page Of Impairment Rating.

Medical Validation

The process of Independent Medical Validation or (IMV) should be ordered on all injury claims for three (3) significant reasons. 1). A chiropractor's impairment rating is not accepted in a Colossus claim. The chiropractor should therefore send injury claims to an independent medical doctor for validation and report. Insurers' assign 25% of the case medical value to the impairment rating and without an IMV, that value will be lost. 2). The process of Independent Medical Validation (IMV) carries “greater weight” than the process of Independent Medical Examination or (IME). An IMV will prevent the IME doctor from disputing and denying claim factors. 3). IMV is “evidence based data” that meets evidentiary burdens of proof the attorney can now use to establish the preponderance and win the “Greater Weight” of the Evidence challenges. This gives the chiropractor a competitive advantage.
Attorney Demand Formulator

Colossus requires that the medical findings be “mirrored” in the demand letter. Therefore, Zeusclaim created Zeusdemand for the attorney representing the claim. Zeusdemand is a top rated demand formulator designed for you to send to the attorney as an option for them when you send your final claim findings and Medical Validation report. Zeusdemand will assemble all your medical decision point factors in the correct language, format and sequence to exchange Colossus data and input added valuation into the claim. It will then allow the attorney to make entries in data fields that contain the administrative, legal and economic value factors of the claim that the attorney is responsible for assembling. Zeusdemand has received high accolades from attorneys nationwide and has resulted in an average increase in settlement valuation of 4.5 times, while saving 50% of legal time and expense. (See Attorney Testimonial).

67000
Colossus Decision Points
4.5
times average increase in settlement value

7
years successful track record
100
Percent Satisfaction Or Pay Nothing
Core Features

Weekly Webinars
Each week we host two webinars. One is a tutorial for new Zeusclaim users and one is a continuing educational program for all Zeusclaim users. We offer a chat function during the webinar where members can ask questions and report on their experiences. We also accept topic requests and strive to meet all your queries. We record these presentations and post them in our video tutorial library.

Video Tutorial Library
A personal injury claim is more complex than a private insurance or Medicare claim as the commercial insurer guidelines are often complex, therefore we have compiled and continue to add to our video tutorial library. Clinical topics include: MTBI's/concussions, Whole Person Impairment Rating, assessing radiculopathy according to the AMA Guides, CRMA, minimal derangement fractures seen in vehicular accidents, DRE Categories, DBI Categories, Spine Impairment Rating, common s.o.a.p. note errors and omissions, Colossus “Decision Points” & “Value Drivers”, core competence, Injury model examination, Medical Validation. Medical Determination and more.
Clinical Manual
Zeusclaim comes with a “Quick Start-UP Guide”, along with a video tutorial and we provide an extensive clinical manual to cover the “Injury Severity Points” of a Colossus claim and answer all questions pertaining to the ten most common impairments seen in a “soft-Tissue” claim. We host weekly webinars for new users as well as weekly webinars for established users.

Live Training
We provide hands-on training in advanced personal injury workshops. You will learn all aspects of; the INJURY MODEL Examination, electronic range of motion testing, electronic muscle testing, NCV testing and monofilament testing. You’ll learn about ligament injuries including AOMSI (alteration of motion segment integrity), when to order CRMA, angular motion and translation of adjacent vertebra traumatically induced and often overlooked uncinate process fractures and much more.
Presentation Materials

Educating local plaintiff attorneys is an essential component for your continued success. All Zeusclaim users receive a special Colossus power point presentation along with presentation suggestions. We offer professional electronic newsletters with a service to send to your attorneys on your behalf. We have both electronic and print brochures and DVD Business card to educate your attorneys. We also feature a P.I. Business FACEBOOK page that you can use and we make post additions weekly.

Attorney Screen Sharing

Insurers only accept medical claim factors if the attorney mirrors those findings in the demand. Therefore, we created Zeusdemand to assemble the medical file and merge it into the demand. You will now be able to provide your attorneys with Zeusdemand, the demand formulator with open fields of administrative, legal and economic data for input. To facilitate learning, we provide live screen-sharing where our consultants screen share with you and your attorney to educate them on Zeusdemand and fill in the data fields to produce the demand.
Attorney Testimonial

“I received one injury case settlement offer on a client in the amount of $16,000.00. This offer was based on a demand letter that utilized traditional medical records. I referred that client for a second opinion to a chiropractor using Zeusclaim and resubmitted the medical Validation along with a new demand letter based on Zeuds demand which contained the additional Colossus decision point factors the chiropractor found with Zeusclaim. The next settlement offer I received was in the amount of $35,000.00 however the case ultimately settled for $47,000.00 without unnecessarily having to incur the time and expense of filing a complaint or litigation. I personally attribute the increased offer and the ultimate settlement to the Zeus system’s ability to tag and extract value drivers that I didn’t get with other doctors”. Phil

I currently refer to a local chiropractor using Zeusclaim over an MD.
(Additional testimonials available upon request).

Testimonial: 3 People in the same car

“Three people were injured in the same vehicle during an accident and no settlement offer had been made after a lengthy period of time. One of the injured decided to switch to an ME. I referred that client to a doctor who performed a one time evaluation using Zeusclaim. As part of the program, I then formulated a new demand using Zeuds demand and received a settlement offer of $50 thousand dollars. The other two claimants were still being denied settlement offers at that time”.

Attorney From Texas

“I just wanted to call and thank you. I want you to know that I am a very successful lawyer, senior in the largest law firm in one of the largest cities in Texas. I have been doing this a long time. I don’t make many phone calls these days but I wanted to call you personally to thank you. Don’t get me wrong, life has been very good to me, but you just made it better. Even if Zeus didn’t increase settlement value, your system of producing demand letters has saved my firm so much time that I would pay you whatever you wanted. I now refer my clients to your chiropractor using Zeus. Thank you.”

Increase In Valuation

“After an initial offer of $10 thousand, I referred my client to a chiropractor using Zeusclaim. I then used the Zeuds demand system and resubmitted a new demand and received a new settlement offer of $80 thousand which my client decided to accept”.
One Low $99 Monthly Fee Will Change Your Business

Look No Further. Get Started Today. We are dedicated professionals who care about your business and your profession. The only real risk is business you will lose!

Register now and use Zeusclaim today. There is no risk with our month-to-month user agreement, cancel-able any time that you are not totally satisfied.